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# Innovating Tech, Empowering Business

Shaping the Future of Smart Solutions

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# Your Trusted Partner

Since **2024**, our **IT and loT consultancy** company has been dedicated to designing and implementing technology architectures tailored to the specific needs of your organization. We strive to create a positive technological impact on both people and the planet by simplifying processes for individuals and businesses alike.



# Nasser Solayman

is the founder of The Company, which is **established in 2024** with a vision to **revolutionize the [Information Technology services]**. With a passion for innovation and a drive to succeed, Nasser turned his idea into a reality, and the company has since grown into a beginner player in the market.

"Established a solo consultancy practice in 2018, offering bespoke services to clients and partnering with contractors as needed to deliver customized solutions aligned with project specifications."

"Building on our success in Egypt, we have initiated a strategic expansion into the UAE market since 2024. Our growth plans are guided by our capabilities, project scope, and a commitment to delivering exceptional results in our targeted markets."

### Mission

To deliver cutting-edge IT and IoT consultancy services that empower businesses to optimize their technology infrastructure. By providing strategic solutions tailored to clients' needs, we enable organizations to enhance efficiency, security, and digital transformation.





# **Vision**

To establish ourselves as a world-class consultancy firm, driving innovation in IT and IoT by leveraging expertise, strategic partnerships, and advanced technology solutions to shape the future of digital enterprises.





Preparation of tender documents (Specs, BOQ, DWGs)



Vendor list recommendation serving business needs with reasonable prices



**Supervision of implementations** 



**Technical offer evaluation** 

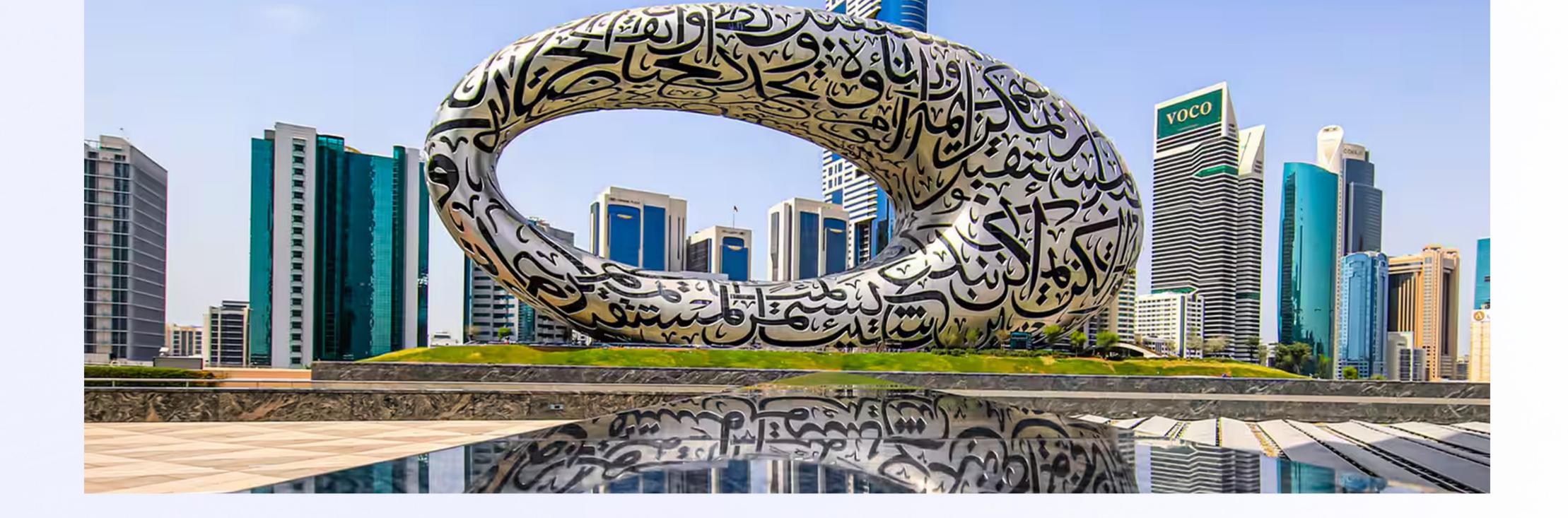


Approval for equipments specs



Testing and final approvals





### **OGE EVENT**

Location:

Dubai, UAE

Date:

February 2025

#### Solution:

 Company network and cybersecurity support and consultancy service

# Al hesan alzahabi information technology

Location:

Dubai, UAE

**Date**: 2025

#### Solution:

 Company network and cybersecurity support and consultancy service

## Abo Qir PORT

#### Role:

Consultancy service for Egyptian NAVAL
Technical Arm

#### Location:

Alexandria, Egypt (Abo Qir)

#### Client:

**Egyptian Naval** 

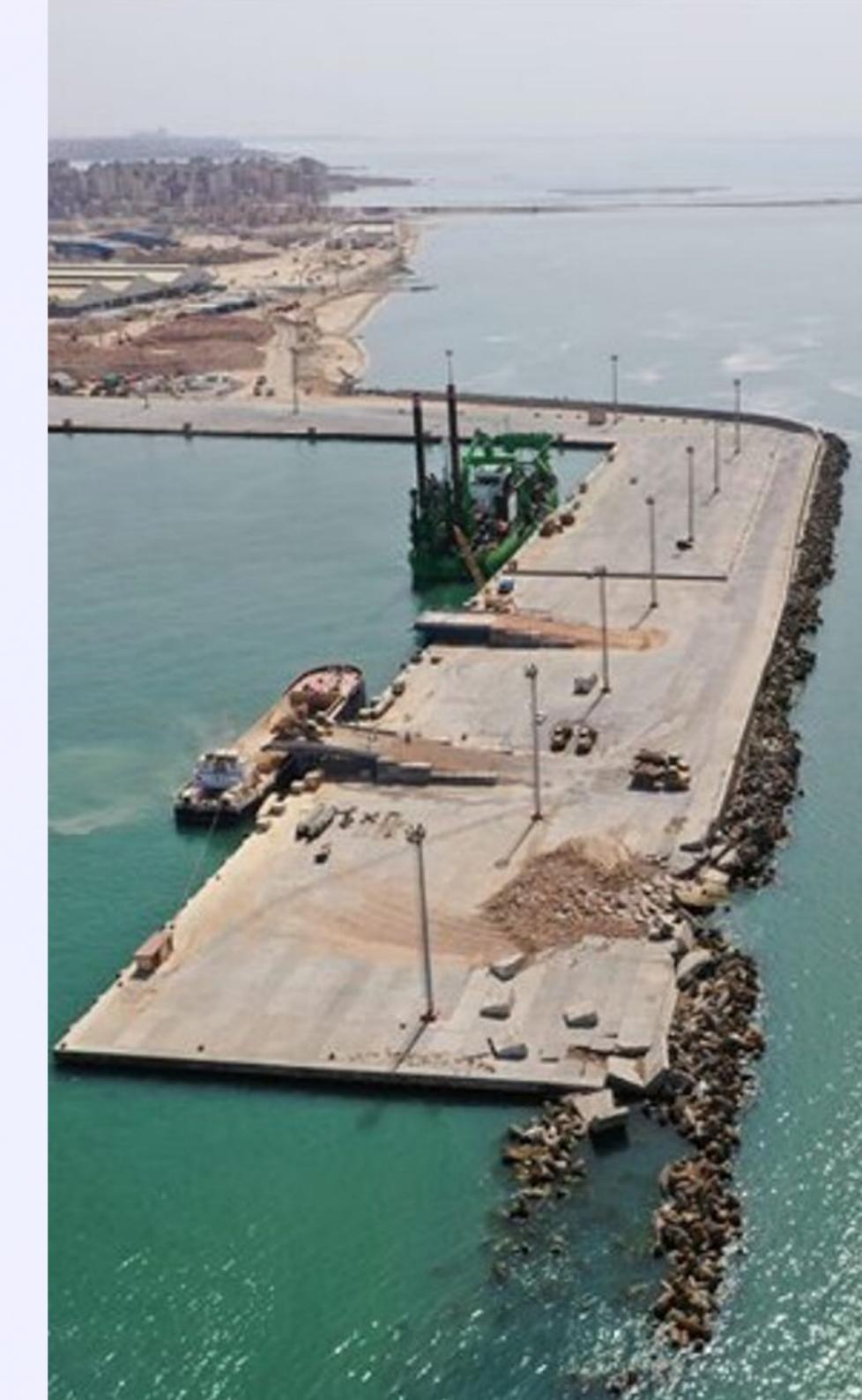
#### Date:

November 2022 – Delivered 2024 (Up and Running)

#### Solution:

- Port management systems
- Infrastructure
- Active components
- Server farm
- Cybersecurity system

- CCTV system
- VMS solution
- Analytics
- Monitoring system
- IoT security requirements



# Sokhna Port, Suez Canal (Economic Zone)

#### Role:

Contractor Consultant (Marine Industries and Services Organization – جهاز الصناعات (والخدمات البحرية)

#### **Location**:

Sokhna, Egypt

#### **Client**:

Sokhna Port, Suez Canal

#### Date:

January 2025

#### Solution:

- Backbone network system
- CCTV system
- VMS solution
- Analytics
- Monitoring system



## **SCINFRA Egypt**

Role:

**Contractor Consultant** 

Location:

Sokhna, Egypt

### Solution:

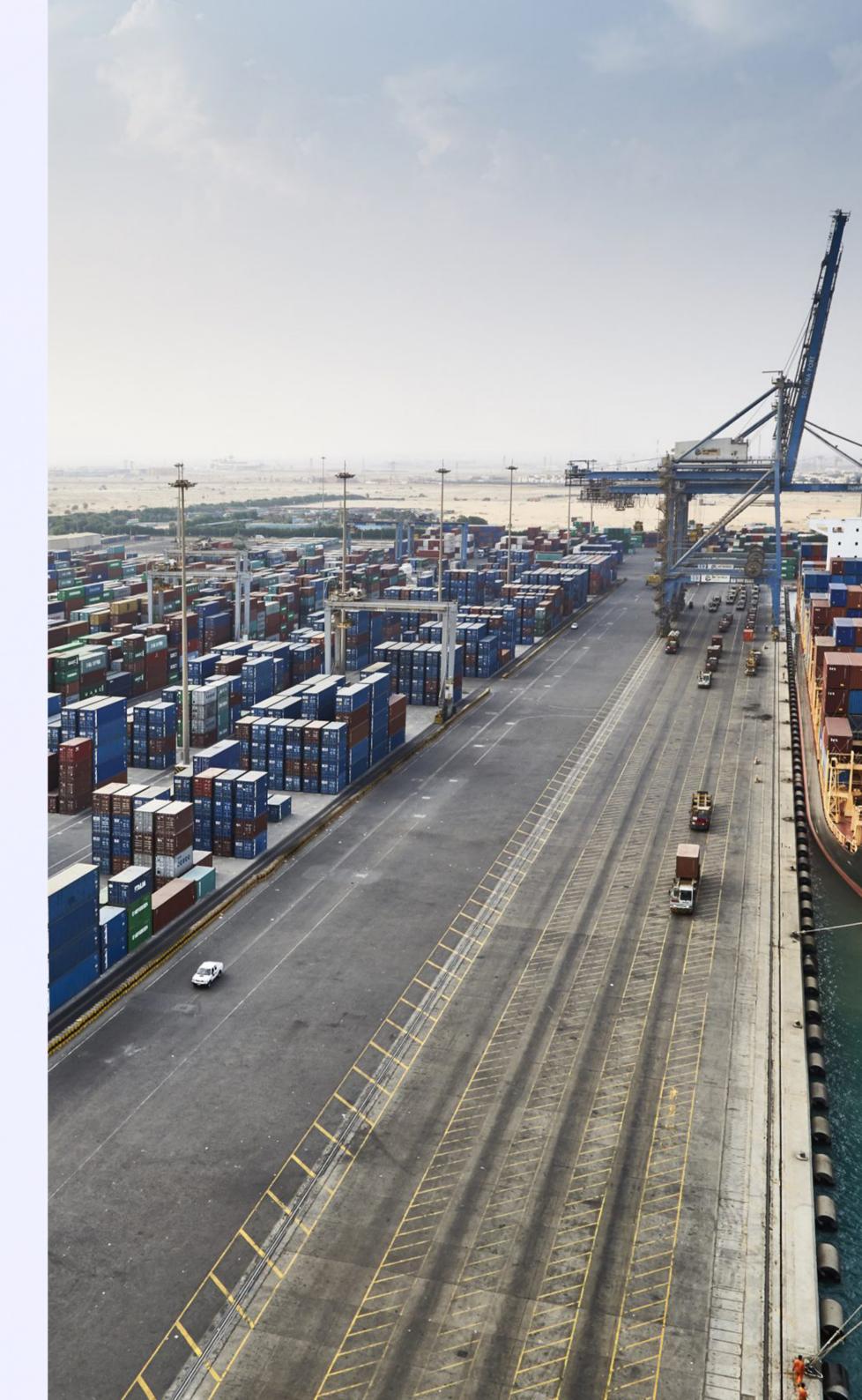
- PLC SCADA system
- BMS solution
- Access control system
- Physical security system

**Client**:

Sokhna Port

Date:

Feb 2025



# Tender Review & Bidding Process

#### **Review Tender Documents:**

- •Understand project scope, requirements, and timelines
- •Review the invitation to tender (ITT) & request for
- proposal (RFP)
- Check evaluation criteria

#### **Building Consortium &**

#### **Vendor Selection:**

- Evaluate partners
- Select vendors

#### **Prepare Bid:**

- Develop a bid strategy
- •Gather required documents (certifications, licenses, references)
- Create a detailed proposal (evaluation criteria, project scope, timelines)
- Establish pricing strategy (costs, pricing, payment terms)

#### **Submit Bid:**

- •Follow submission guidelines (format, deadlines, submission methods)
- •Ensure compliance with tender requirements
- Upload or deliver bid before the deadline

#### Post-Submission:

- Await evaluation process
- Prepare for clarifications
- Engage in contract negotiations

The Edge

# Why Choose Us?

Nasser Consultations is dedicated to providing tailored IT and loT solutions that empower businesses to optimize their technology infrastructure. Their focus on innovation, precision, and smart technology solutions positions them as a reliable partner for organizations seeking to enhance efficiency, security, and digital transformation.



### Secure Your Future, Reach Out Today

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